

## Owned Bank Guarantee (BG) Monetization

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### **INSTRUMENT & SERVICE DESCRIPTION:**

#### **Complete Non Recourse Loan or Recourse Loan Monetization of Purchased Bank Guarantees (BG)**

Our clients are never requested to deposit money with The Hanson Group “upfront” – we are compensated on the “back end” of the transaction, which means we are paid on “performance”, which is tied directly to the Agreement between Hanson Group and our client.

Hanson Group has developed relationships with some of the highest rated banks in the world to Monetize Bank Instruments for our clients by arranging the monetization against Owned bank instruments such as Bank Guarantee (BG), along with other banking and financial instruments.

#### ***We offer 2 Monetization settlement methods:***

**1. Euroclear** – Euroclear settlement process is fast, transparent and uses the Free Euroclear Delivery process so Clients DO NOT incur any SWIFTING FEES or Delays. Euroclear is a well established European financial transaction settlement network that was founded in 1968 by JP Morgan and continues to operate successfully employing over 3500 people today.

**2. Bank SWIFT** – Bank Guarantee (BG) delivered Bank to Bank using SWIFT MT799 followed by SWIFT MT760.

Hanson Group Monetization services are ideal for clients looking to Discount, Monetize, or create an immediate Non Recourse loan against an Owned Bank Guarantee (BG) that they control. The Monetization process for an Owned Bank Guarantees (BG) issues Non Recourse funds to the Client shortly after the Bank Guarantee (BG) is delivered to the Monetizer.

***Important: We can purchase the Owned Bank Guarantee (BG) outright or allow the client to retain full ownership of it and create a Monetized Non Recourse payment against the Owned Bank Guarantee (BG). Most clients prefer to retain ownership and take the Non Recourse payment.***

***Our contracts also include the monetizer returning the Owned Bank Guarantee (BG) to the Issuing bank 15 days prior to the Bank Guarantees (BG) expiration.***

#### **Monetization LTV:**

- Bank Guarantee (BG) Sale – 80% Non Recourse Loan
- Bank Guarantee (BG) Monetization -45% Non Rated Bank or 65% Rated Bank – Non Recourse Loan
- Bank Guarantee (BG) Monetization – 100% Non Rated Bank or 200% Rated Bank – Recourse Loan with two percent (2%) interest rate per annum for a period of up to 10 years with no Libor, preferential for up to 4 years (Bank Instrument have to be block or renew until the duration of the loan).

#### **Estimated Completion Time:**

- 7 to 14 Days after all documents are signed and verified ori 5 to 7 Days After Instrument Delivery on the SWIFT or Euroclear Networks.



#### **Brokers & Consultants:**

- **Always 100% Protected & Respected**
- **Healthy Commissions Paid**
- **Be Direct to the Finance Source, NOT in a Broker Chain!**

Become a Hanson Group Broker Today! Click Here (<http://www.thehansongroupofcompanies.com/brokers-consultants-levels/>)



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#### **Closing Process – SWIFT**

1. After execution of the monetization contract by both parties the Client will instruct his bank to send SWIFT MT799 to the bank coordinates provided by the Monetizer.
2. The Monetizers bank on receipt of the SWIFT MT799 from the clients bank will reply with a SWIFT MT799.
3. On receipt of the Monetizers bank SWIFT MT799 the Clients bank will deliver the Bank Guarantee (BG)

by SWIFT MT760 to the Monetizers bank.

4. Upon receipt, confirmation and delivery of the SWIFT MT760 the Monetizer will within maximum seven (7) banking days grant a Non Recourse Loan for the LTV as agreed from its nominated bank to the Client.
5. The Monetizer agrees to return the Bank Guarantee (BG) unencumbered fifteen (15) calendar days before the 1 year anniversary of the signed contract between the parties.

### Closing Process – Euroclear:

1. After execution of the monetization contract by both parties the Client will instruct his bank to assign the Bank Guarantee (BG) using FREE Euroclear Delivery to the bank coordinates provided by the Monetizer.
2. The Clients Banker shall immediately email a certified Euroclear execution receipt of the Bank Guarantee (BG) delivery to the Monetizer.
3. Upon receipt and confirmation of the Euroclear assignment and delivery, the Monetizer will within maximum seven (7) banking days grant a Non Recourse Loan for the LTV as agreed from its nominated bank to the Client.
4. The Monetizer agrees to return the Bank Guarantee (BG) unencumbered fifteen (15) calendar days before the 1 year anniversary of the signed contract between the parties.

Download the Owned Bank Guarantee (BG) Monetization Application Here!  
(<http://www.thehansongroupofcompanies.com/wp-content/uploads/2016/04/HGC-BG-SBLC-MTN-LTN-Monetization.docx>)

▲ Get in Touch! (<http://www.thehansongroupofcompanies.com/contact-us/>)

### Who are we?

We're a group of 10 financial planners with various backgrounds of expertise.

[Read More \(http://www.thehansongroupofcompanies.com/about-us/\)](http://www.thehansongroupofcompanies.com/about-us/)

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